



Realist™

What's New in Release 67

CoreLogic

Realist 67 Highlights

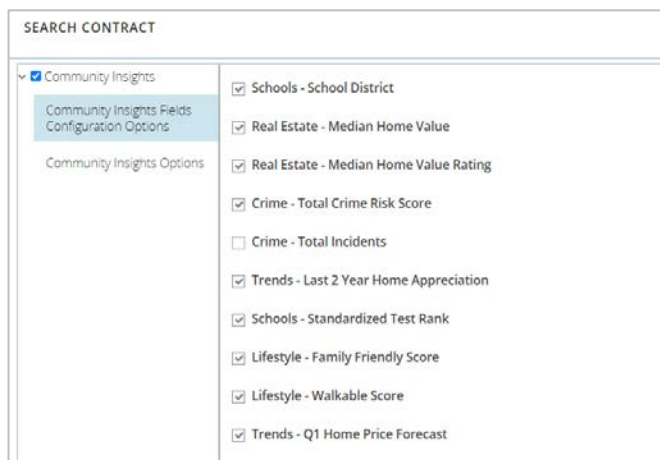
Check out the latest and greatest in Realist 67! Realist is the go-to property intelligence platform for real estate professionals across North America and beyond. We're constantly improving the Realist user experience to meet the changing needs of real estate agents and their clients. Read on to learn about all the enhancements in version 67!

Community Insights Section Enhancement

We're excited to introduce new customization capabilities for the Community Insights section of the Property Detail Report (PDR). This update lets you enable or disable each of the 10 data points in the Community Insights section, providing more control and flexibility to tailor the information to your needs.

Data points available for customization include:

- Real Estate – Median Home Value
- Real Estate – Median Home Value Rating
- Crime – Total Crime Risk Score
- Crime – Total Incidents
- Schools – School District
- Schools – Standardized Test Rank
- Lifestyle – Family Friendly Score
- Lifestyle – Walkable Score
- Trends – Q1 Home Price Forecast
- Trends – Last 2 Year Home Appreciation



SEARCH CONTRACT	
☒ Community Insights	
Community Insights Fields Configuration Options	
Community Insights Options	
☒ Schools - School District	
☒ Real Estate - Median Home Value	
☒ Real Estate - Median Home Value Rating	
☒ Crime - Total Crime Risk Score	
☐ Crime - Total Incidents	
☒ Trends - Last 2 Year Home Appreciation	
☒ Schools - Standardized Test Rank	
☒ Lifestyle - Family Friendly Score	
☒ Lifestyle - Walkable Score	
☒ Trends - Q1 Home Price Forecast	

These settings are managed in the Realist admin section—contact your Realist support representative for assistance. Note that this update won't change any settings automatically: if you have Community Insights turned on, it will stay on; if you have Community Insights turned off, it will still be off.

Dashboard Enhancements – Updated Quick Stats Text

As part of our ongoing effort to improve clarity and usability, we've updated the text for the Quick Stats data points for both the ListingTrends and MarketTrends attributes on the dashboard. This update provides improved descriptions of the data points, helping users better understand the information presented, interpret the data with greater precision, and make better decisions. The descriptions now reinforce the fact that they are consistent monthly averages, making it easier for users to understand the trends.

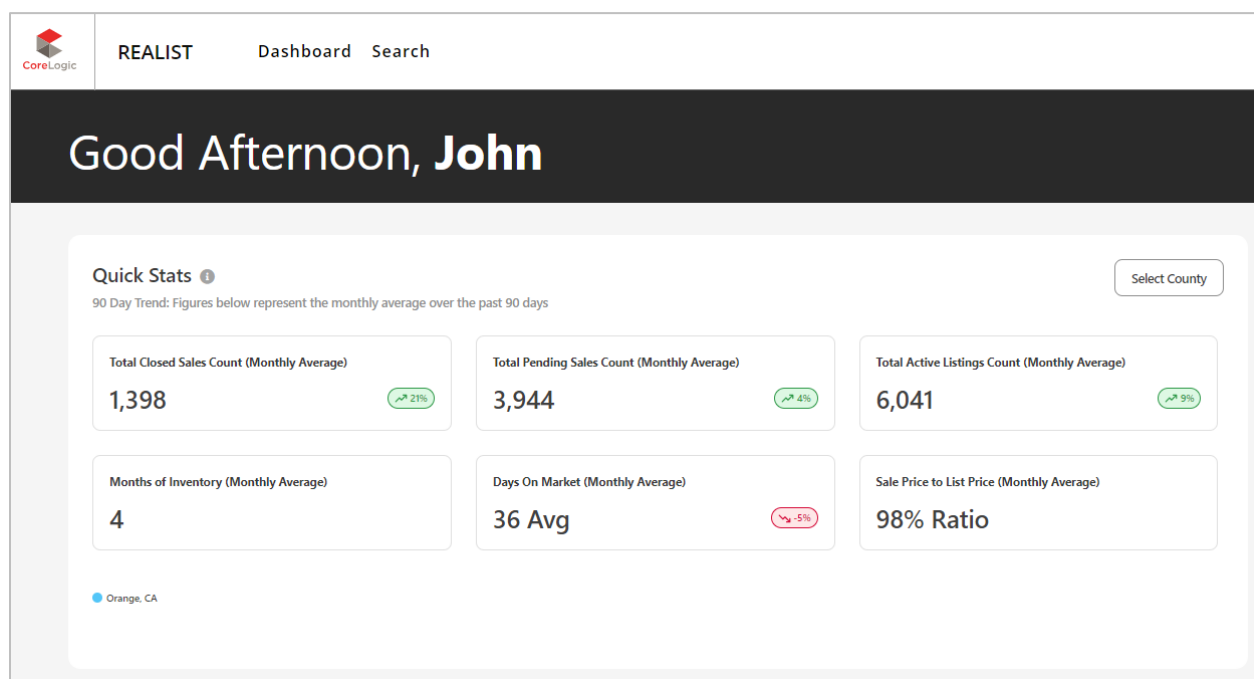
For Counties with **ListingTrends** Data (using REAS ListingTrends Data):

- *Total Closed Sales Count* has been updated to **Total Closed Sales Count (Monthly Average)**
- *Total Pending Sales Count* has been updated to **Total Pending Sales Count (Monthly Average)**
- *Total Active Listings Count* has been updated to **Total Active Listings Count (Monthly Average)**

- *Months of Inventory* has been updated to **Updated to Months of Inventory (Monthly Average)**
- *Days on Market* has been updated to **Days on Market (Monthly Average)**
- *Sale Price to List Price* has been updated to **Sale Price to List Price (Monthly Average)**
- *90 Day Trend* has been updated to **90 Day Trend: Figures below represent the monthly average over the past 90 days**

For Counties with **MarketTrends** Only Data (using REAS MarketTrends Data):

- *Total Closed Sales (Tax)* has been updated to **Total Closed Sales Count (Tax - Monthly Average)**
- *Total Closed New Construction Sales (Tax)* has been updated to **Total Closed New Construction Sales Count (Tax - Monthly Average)**
- *Total Closed Re-Sales Count (Tax)* has been updated to **Total Closed Re-Sales (Tax - Monthly Average)**
- *Average New Construction Sales Price (Tax)* has been updated to **Average New Construction Sales Price (Tax - Monthly Average)**
- *Average Re-Sales Price (Tax)* has been updated to **Average Re-Sales Price (Tax - Monthly Average)**
- *Average Sales Price per SqFt (Tax)* has been updated to **Average Sales Price per SqFt (Tax - Monthly Average)**
- *90 Day Trend* has been updated to **90 Day Trend: Figures below represent the monthly average over the past 90 days**



Market Trends Report & Insights Dashboard Enhancements – Estimated Average Sale Price

To improve accuracy and compliance with state regulations, we've updated how sale prices are displayed in non-disclosure states. This update ensures that all references to "Average Sale Price" in these states are clearly labeled as "Estimated Average Sale Price." For users in non-disclosure states, Realist will now

display "Estimated Average Sale Price" instead of "Average Sale Price" to better reflect the nature of the data. These changes will give users a clearer understanding of the data as estimates rather than exact figures and improve the consistency of terminology across different Realist sections and reports.

Changes include:

- On the *Market Trends Report*, we've updated the "tax" verbiage to say **Estimated Average Sale Price**.
- On the *Insights Dashboard*, we've updated the verbiage to say **Estimated Average Sale Price (Tax)**.



Insights Dashboard – Using MarketTrends Data

We've enhanced the Insights Dashboard to differentiate between MarketTrends (MT) and ListingTrends (LT) data for MLS boards, particularly for counties where listing data is not available. This update ensures that the correct data set is used based on the data availability, helping to provide the most accurate and relevant market insights.

Realist now uses MarketTrends attributes only for counties where listing data is not available. Agents will continue to see ListingTrends attributes unless they are unavailable for the selected county, in which case MarketTrends data will be shown to provide more data coverage. When both ListingTrends and MarketTrends only counties, are selected, Realist will default to showing MarketTrends only attributes.

Quick Stats Info Popover Text:

- Text for **MarketTrends Only** (MLS boards where listing data is not available for all or select counties):

Data based on CoreLogic's REAS MarketTrends. Stay informed with data updates up to [Latest Data Period Available for MarketTrends], ensuring you have access to the most current market trends. When analyzing multiple counties, we provide a comprehensive overview by aggregating the "Total Closed Sales," "Total Closed New Construction Sales," and "Total Closed Re-Sales Count" for a collective insight. Results are taken over a period of 90 days vs the previous 90 days to provide a 90-day trend. Moreover, to offer a balanced perspective, we calculate the "Average New Construction Sales Price," "Average Re-Sale Price," and "Average Sale Price per SqFt" as an average across all selected counties, delivering a nuanced understanding of the market dynamics at play.

- Text for **ListingTrends** (MLS boards with counties with available LT data):

Data based on CoreLogic's REAS ListingTrends. Stay informed with data updates up to [Latest Data Period Available for ListingTrends], ensuring you have access to the most current market trends. When analyzing multiple counties, we provide a comprehensive overview by aggregating the "Total Closed Sales," "Total Pending Sales," and "Total Active Listings" for a collective insight. Results are taken over a period of 90 days vs the previous 90 days to provide a 90-day trend. Moreover, to offer a balanced perspective, we calculate the "Months of Inventory," "Days on Market," and "Sale Price to List Price" as an average across all selected counties, delivering a nuanced understanding of the market dynamics at play.

Insights Dashboard: News Widget Enhancement

We've enhanced the News widget on the Realist Insights Dashboard to allow users to select and save their preferred news source. This enhancement provides a more personalized experience, enabling users to stay up to date with the news source that they like best.

Admin Configuration Options (contact your Realist Support Rep for changes):

- Disable the News Widget via the Admin panel
- Set the default news feed for the widget
- Define which news feeds are available for user selection

News Source Options:

- Inman: [Inman News](#)
- HousingWire: [HousingWire](#)
- RISMedia: [RISMedia](#)
- The Real Deal: [The Real Deal](#)
- Real Estate News: [Real Estate News](#)
- Realty Times: [Realty Times](#)

The screenshot shows a 'Manage Widgets' dialog box with a close button (X) in the top right corner. It has two tabs: 'Visible widgets' and 'News options', with 'News options' being the active tab. Below the tabs, the text 'Select default news options' is displayed. There are six radio button options arranged in two columns: Inman, HousingWire, RisMedia, The Real Deal, Real Estate News, and Realty Times. The 'Realty Times' option is selected, indicated by a blue dot and a blue highlight. At the bottom right, there are two buttons: 'Cancel' and 'Save changes'.

Realist 67 – Bug Fixes

Below is a list of bug fixes included in this release.

Realist Order Confirmation Email Update

Description:

Images in the email aren't rendering correctly. Existing text needs updating.

Changes:

Generated emails now have the proper images and updated text to provide a clear and helpful confirmation message to users.

Increase Modal Size for Property Suggestion Window

Description:

The Property Suggestion window currently pops up but is too small to display the complete address, including unit numbers. This fix increases the size of the property suggestion modal so that the full address, including unit numbers, is visible to users.

Changes:

Users have a better user experience with improved visibility of property addresses, reducing confusion and ensuring accurate selection.

Realist Property Detail Link Issue

Description:

When clicking the "Realist Property Detail" link from Matrix, the Realist Detail Report should display. However, in cases such as new construction where the parcel record cannot be found, the "No Properties Found" dialog screen should appear. A wall of text appeared instead of the expected dialog screen.

Changes:

The "No Properties Found" dialog screen now displays when the parcel record cannot be found for new constructions. Unnecessary text is no longer displayed instead of the appropriate dialog screen.