Local Market Update – September 2025

A Research Tool Provided by REsides, Inc. and the Hilton Head Area Association of REALTORS®





Berkeley Hall

| | September | | | Year to Date | | |
|---------------------------------|-------------|-------------|----------------|--------------|-------------|----------------|
| Key Metrics | 2024 | 2025 | Percent Change | 2024 | 2025 | Percent Change |
| New Listings | 1 | 6 | + 500.0% | 29 | 47 | + 62.1% |
| Closed Sales | 3 | 4 | + 33.3% | 30 | 28 | - 6.7% |
| Median Sales Price* | \$1,900,000 | \$2,290,000 | + 20.5% | \$1,492,500 | \$1,643,750 | + 10.1% |
| Percent of List Price Received* | 90.5% | 96.0% | + 6.1% | 96.7% | 95.8% | - 0.9% |
| Days on Market Until Sale | 70 | 165 | + 135.7% | 62 | 63 | + 1.6% |
| Inventory of Homes for Sale | 7 | 23 | + 228.6% | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.







